

# New Redesigned Silver 16 A/C Models

The American Standard team is pleased to announce all new redesigned Silver 16 Air Conditioner models that achieve up to 17 SEER and 14.5 EER. The new Silver 16 lineup will include 8 new models (1.5 to 5T) that will all be legal for installation in all US Regions. These new air conditioners are all single stage and feature the latest compressor technology as well as new refrigeration systems designed to achieve 16 SEER and 13 EER in key combinations.

*New models listed on page 2.*

Other key features include:

- 2 to 3 dB's improved sound across all models
- Broader 16/13 ratings across key combinations
- Solid 17 SEER ratings in 1.5T to 3T models
- 16/13 combinations using lower cost furnace and coils; and cabinet size reductions

## Example of New Combinations

Example	AC	Furnace	Coil	SEER	EER	Capacity	AHRI #
Prior Silver 16 3 Ton	4A7A6036H1000A	AUH2B080A9V3	4TXCB004CC3	15.00	12.50	34,000	5873354
New Silver 16 3 Ton	4A7A6036J1000A	AUH2B080A9V3	4TXCB004CC3	16.00	13.50	34,400	8624528

The Silver 16 lineup will feature two 4T models (48/49) and two 5T models (60/61) providing options on price and performance depending on customers needs.

The 4A7A6061 single-stage model that launched in late 2014 was not redesigned and will remain unchanged in the current lineup. This existing 5T model provides the same ratings with combinations achieving 16/13 SEER.

Silver 14 Southwest Models (4A7A4018L, 4A7A4025L, 4A7A4031L, 4A7A4037L, 4A7A4043L) provide options to achieve 16 SEER at a lower price.

## Pricing:

All new Silver 16 models will be priced up to 5.5% over current models.

Pricing on the existing 4A7A6061J will change on 1/1/16 with the same increases by family as outlined above.

No other planned price increases are expected for Silver 16 models in 2016.

**Phase Out of Current:** Prior Models last order date will be 10/30/15 and last ship date will be on 11/30/15.

## IMPORTANT DATES

### First Order Date

Orders can be placed now!

### First Ship Date

November 15th, 2015

### Phase Out of Current/ Prior Models

Last order date: 10/30/15

Last ship date: 11/30/15

## Product Manager

**Brant Mitchell**

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## Silver 16 Model Transition Plan

Prior Model	New Model
4A7A6018H1000K	4A7A6018J1000A
4A7A6024H1000A	4A7A6024J1000A
4A7A6030H1000A	4A7A6030J1000A
4A7A6036H1000A	4A7A6036J1000A
4A7A6042H1000A	4A7A6042J1000A
4A7A6048H1000K	4A7A6048J1000A
4A7A6049H1000A	4A7A6049J1000A
4A7A6060H1000A	4A7A6060J1000A
4A7A6061J1000A	4A7A6061J1000A (No Change)

All models legal for installation in all US Regions.

**Please feel free to contact your American Standard representative with any questions regarding these new products.**

**We appreciate all of your support!**

### Technical Literature:

- Available

### Limited Warranty:

- **Registered**
  - 10 year Compressor, Coil and Functional Parts
- **Non-Registered**
  - 5 year Compressor, Coil and Functional Parts

### Pricing

- Available

### Ratings

- AHRI Ratings will be available at [www.ahridirectory.org](http://www.ahridirectory.org) 10/9/15. ASDealerNet will be updated soon.

### Consumer Website

- Coming Soon!

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